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#### **PROVISIONAL OPERATING DATA - 1H 2018**

#### **SPAIN & PORTUGAL:**

**Generation Output (at power plant bus bars)** 

| GWh                      | 1H 2018 | 1H2017 | % Change |
|--------------------------|---------|--------|----------|
| Mainland                 | 25,375  | 29,600 | -14.3%   |
| Hydro                    | 5,135   | 3,091  | 66.1%    |
| Coal                     | 6,418   | 10,361 | -38.1%   |
| CCGT                     | 1,962   | 3,052  | -35.7%   |
| Nuclear                  | 11,860  | 13,096 | -9.4%    |
| Non-mainland territories | 6,140   | 6,263  | -2.0%    |
| EGPE                     | 2,175   | 1,815  | 19.8%    |
| TOTAL                    | 33,690  | 37,678 | -10.6%   |

### **SPAIN & PORTUGAL:**Net Electricity Sales to Customers

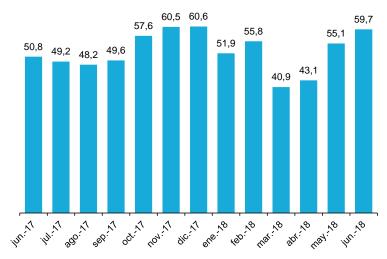
| GWh                       | 1H 2018 | 1H2017 | % Change |
|---------------------------|---------|--------|----------|
| Regulated<br>Price        | 6,175   | 6,515  | -5.2%    |
| Deregulated<br>Market (*) | 38,359  | 40,641 | -5.6%    |
| TOTAL                     | 44,534  | 47,156 | -5.6%    |

<sup>(\*)</sup> Includes sales in countries outside Iberian Market.

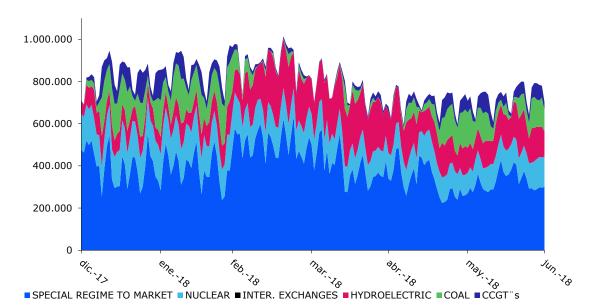
#### Cumulative Market Pool Price (weighted average):

| (€/MWh)           | 1H 2018 | 1H 2017 | % Change |
|-------------------|---------|---------|----------|
| Ac. Pool<br>Price | 51.1    | 52.9    | -3.4 %   |

#### Monthly Market Pool Price (weighted average) (€/MWh):



Daily energy by technologies (MWh): Iberian Market. Year 2018 (Source: OMEL)









#### **LAST PUBLISHED FINANCIAL DATA:**

**Income Statement & Balance Sheet** 

| Income Statement & Balance Sheet   |         |          |        |  |  |
|--|---------|----------|--------|--|--|
| € Million  | 1Q 2018 | 1Q 2017  | Change |  |  |
| Net Revenues   | 5,023   | 5,120    | -1.9%  |  |  |
| EBITDA   | 880     | 702      | 25.4%  |  |  |
| EBIT   | 508     | 340      | 49.4%  |  |  |
| Income before taxes  | 485     | 322      | 50.6%  |  |  |
| Ongoing activities profit after taxes  | 375     | 256      | 46.5%  |  |  |
| Interrupted activities profit  | -       | -        | -      |  |  |
| Profit for the period  | 375     | 256      | 46.5%  |  |  |
| Net Income (parent company)  | 372     | 253      | 47.0%  |  |  |
| Minority interest  | 3       | 3        | -      |  |  |
| Cash Flow operating activities   | 24      | 536      | -95.5% |  |  |
| € Million  | 3/31/18 | 12/31/17 | Change |  |  |
| Total Assets   | 30,999  | 31,037   | -0.1%  |  |  |
| Non current assets<br>held for sale and from<br>interrupted activities                           | -       | -        | -      |  |  |
| Shareholder's Equity   | 9,619   | 9,233    | 4.2%   |  |  |
| Liabilities related to<br>non current assets<br>held for sale and from<br>interrupted activities | 1       | -        | 1      |  |  |

#### **Dividends**

| €/share               | 2017   |          | 2016   |          |
|-----------------------|--------|----------|--------|----------|
| C) Share              | Amount | Date     | Amount | Date     |
| Ordinary<br>(Interim) | 0.70   | 2-1-2018 | 0.70   | 2-1-2017 |
| Ordinary<br>(Final)   | 0.682  | 2-7-2018 | 0.633  | 3-7-2017 |
| TOTAL DPS             | 1.382  |          | 1.     | 333      |
| Pay-out               | 100%   |          | 10     | 00%      |

**Financial Multiples** 

|                    | 6/30/18<br>(1) | 6/30/17 | Change  |
|--------------------|----------------|---------|---------|
| Share Price (€)    | 18.90          | 20.17   | -6.32%  |
| PER                | 13.79          | 15.76   | -12.48% |
| EV/EBITDA          | 8.44           | 8.15    | 3.56%   |
| Dividend Yield (2) | 7.74%          | 6.62%   | +16.86% |

<sup>(1)</sup> EPS, EBITDA and EV based on market consensus of leading analysts for the year 2017 and 2018.

#### **Financial Debt**

| € Million                | 3/31/18 | 12/31/17 | Change |
|--------------------------|---------|----------|--------|
| Net Financial Debt       | 6,047   | 4,985    | 21.3%  |
| Financial Leverage % (*) | 62.87   | 53.99    | -      |

(\*) Financial Leverage: Net financial debt / Equity

**Key Figures** 

|                 | 1Q 2018 | 1Q 2017 | Change |
|-----------------|---------|---------|--------|
| EPS (Euro) (1)  | 0.35    | 0.24    | 47.0%  |
| CFPS (Euro) (2) | 0.02    | 0.51    | -95.5% |
| BVPS (Euro) (3) | 8.95    | 8.59    | 4.2%   |

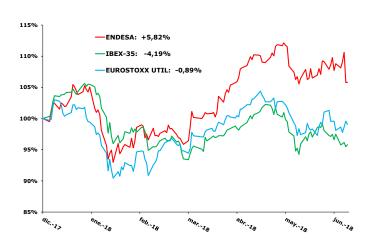
- (1) Earnings per Share: Profit attributable to the Parent /No, of shares, (2) Cash Flow per Share: Net cash flows from operating activities / No of shares
- (3) Book value of equity per share: Equity attributable to the Parent / No, of shares

**ENDESA's Rating** 

|         | S&P         | Moody's     | Fitch       |
|---------|-------------|-------------|-------------|
| Rating  | BBB+<br>(1) | Baa2<br>(2) | BBB+<br>(3) |
| Outlook | Stable (1)  | Stable (2)  | Stable (3)  |

- (1)  $\underline{\text{Dec }7^{\text{th}},\ 2017:}$  Standard & Poor's upgrade to BBB+ Rating from BBB and revised outlook to stable from positive.
- (2) August 31st, 2017: Moody's confirms Baa2 Rating and Stable Outlook.
- (3) Feb  $19^{\text{th}}$ , 2018: Fitch confirms BBB+ Rating and Stable Outlook.

### Stock performance of Endesa, Ibex-35 and DJ Euro Stoxx Utilities: Year 2018



June 28th: Endesa quoted ex-dividend

<sup>(2)</sup> Total Dividend Yield 2017 and 2018.





## QUARTERLY BULLETIN FOR ANALYSTS 1H 2018

#### **NEWS ON ENDESA IN 2T 2018:**

#### **PRESS RELEASES**

https://www.endesa.com/en/press/the-news.html

<u>11 april: Endesa detected approximately 68,000 cases of electrical fraud in 2017.</u> One of every five inspections carried out uncovered a case of fraud.

**8** may: Endesa net income up 47% driven by positive performance in the free market Endesa's CEO, José Bogas, said: "The integrated margin management combined with the normalisation of conditions in the market, the significant improvement in the gas market, the positive development in the regulated business and the reduction of the company's fixed costs as a result of the efficiency plans implemented in recent years are the key factors behind the excellent results achieved in the first quarter of 2018. Furthermore, we are well on our way to reach the targets set for this year."

10 may: Luka Doncic receives the 2018 Endesa award. The award, presented by the company's Chairman, Borja Prado, recognises the player in the Liga Endesa who best knows how to take advantage of energy to get the most benefit from it, combining the values of attitude, leadership, efficacy, generosity and commitment.

<u>10 may: Endesa launches a new electric mobility plan to reach 8% of its employees this year</u>. 7 of every 100 electric cars sold in Spain since the electric mobility plan was launched in 2015 are driven by Endesa employees.

<u>8 june: Endesa is adding the first three high-powered LNG lorries (460 CV) in Europe to its fleet.</u> They are the first noiseless, high-powered and environmentally efficient lorries in Europe, which emit 10% less CO2, 60% less NOx, and 80% less CH4.

**11 june:** Endesa will open its second public natural gas filling station in Paris. Due to open in June 2019, it will cover more than 4,000 m2, be open 24 hours a day, 365 days a year, and will have compressed natural gas (CNG) for fast refuelling.



# QUARTERLY BULLETIN FOR ANALYSTS 1H 2018



### **SIGNIFICANT EVENTS**

http://www.cnmv.es

23 april (15:31 h): Resolutions by the Annual General Shareholders Meeting 2018 and by the

**Board of Directors** 

8 may (07:36 h): 1Q 2018 Quarterly Report

8 may (07:40 h): Results Presentation 1Q 2018

19 june (08:03 h): Agreement for acquisition of energy company in Ceuta

This document may contain certain forward-looking statements regarding anticipated financial and operating results and statistics that are subject to risks and uncertainties as well as to material risks, uncertainties, changes and other factors which may be difficult to predict, including, without limitation, those factors described in the Annual Reports of Endesa filled within the Comisión Nacional del Mercado de Valores. For all of these forward-looking statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, from United States of America.

Translation from the original issued in Spanish. In the event of discrepancy, the Spanish-language version prevails.

www.endesa.com