

QUARTERLY BULLETIN FOR ANALYSTS 2Q 2015 Num 2



Investor Relations ir@endesa.es +34 91 213 1503

OPERATING DATA - JUNE

SPAIN & PORTUGAL: Generation Output (GWh) (*)

GWh b.c.	1H 2015	1H 2014	% Change
Mainland	29.471	26.196	+12,5%
Hydro	4.680	5.459	-14,3%
Coal	10.421	7.554	+38,0%
CCGT	1.457	605	+140,8%
Nuclear	12.913	12.578	+2,7%
Non-mainland	5.862	5.782	+1,4%
Portugal	0	0	-
Others (1)	0	0	-
TOTAL	35.333	31.978	+10,5%

^(*) Generation Output for Nuclenor, Tahaddart, Tejo, PEGOP, y CARBOPEGO, not included.

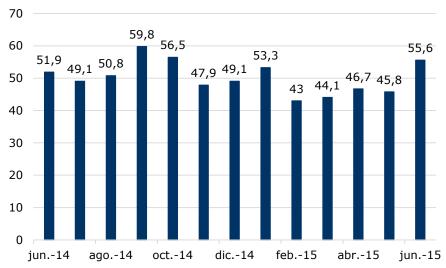
SPAIN & PORTUGAL: Electricity Sales

	GWh	1H 2015	1H 2014	% Change
	Regulated Price	7,769	8,599	-9.7%
	Deregulated Market	37,922	38,487	-1.5%
•	TOTAL	45,691	47,086	-3.0%

Cumulative Market Pool Price (weighted average):

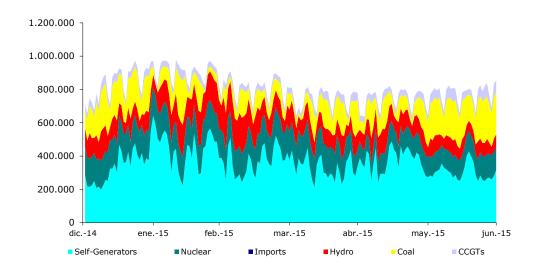
(€/MWh)	1H 2015	1H 2014	% Change
Ac. Pool Price	48.5	32.0	+51.6%

Monthly Market Pool Price (weighted average) (€/MWh):



Daily energy by technologies: Year 2015

Source: OMEL





QUARTERLY BULLETIN FOR ANALYSTS 2Q 2015 Num 2



Investor Relations ir@endesa.es +34 91 213 1503

Income Statement & Balance Sheet

€ Million	1Q 2015	1Q 2014 Restated	Change
Net Revenues	5,086	5,038	+1.0%
EBITDA	952	909	+4.7%
EBIT	628	516	+21.7%
Income before taxes	576	439	+31.2%
Ongoing activities profit after taxes	436	320	+36.3%
Interrupted activities profit	-	218	-100.0%
Profit for the period	436	538	-19.0%
Net Income (parent company)	435	418	+4.1%
Minority interest	1	120	-99.2%
Cash Flow operating activities	907	1,446	-37.3%
Total Assets	30,826	30,696 (*)	+0.4%
Assets held for sale	-	8 (*)	-100.0%
Shareholder's Equity	9,009	8,575 (*)	+5.1%
Liabilities held for sale	-	-	-
Financial Net Debt	5,137	5,420 (*)	-5.2%

^(*) As of December, 31st 2014

Dividends

€/share	2013		2014	
	Amount	Date	Amount	Date
Ordinary (Interim)	1.50	2-1-2014	0.38 (3)	2-1-2015
Ordinary (Final)	-	-	0.38 (3)	1-7- 2015
Extraordinary	-	-	7.795 (1)	29-10-2014
Extraordinary	-	-	6 (2)	29-10-2014
TOTAL DPS	1.5		14.555	
Pay-out	84,5%		n	.d.

- (1) Extraordinary Dividend charged to reserves, approved by General Extraordinary Meeting October, 21st 2014
- (2) **Extraordinary Dividend charged to 2014 results**, approved by General Ordinary Meeting April, 27th 2015
- (3) **Ordinary Dividend charged to results 2014**, distributed in cash in two installments (January and July 2015), approved by General Ordinary Meeting April, 27th 2015

Valuation Data

	06/30/15 (1)	06/30/14 (2)	Change
Share Price (€)	17,17	28,25	-39,24%
PER	16,83	17,66	-4,69%
EV/EBITDA	7,68	6,38	+20,24%
Dividend Yield (3)	4,59%	-	-

- 1. EPS and EBITDA based on market consensus of leading analysts for the year 2015. Financial debt. Minority interests. DPS and BVPS as of 2015.
- 2. EPS. and EBITDA based on market consensus of leading analysts for the year 2014. Financial debt. Minority interests. DPS and BVPS as of 2014.
- 3. Total Dividend Yield. 2015 and 2014.

Financial Debt

€ Million	1Q 2015	2014 Restated	Change
Financial Net Debt	5.137	5.420	-5.2%
Financial Leverage	57.0	63.2	-

^(*) As of December, 31st 2014

Key Figures

	1Q 2015	1Q 2014 Restated	Change
EPS (Euro)	0.42	0.40	+4.2%
BVPS (Euro)	8.52	8.10 (*)	+5.2%

^(*) As of December, 31st 2014

ENDESA's Rating

	S&P	Moody's	Fitch
Rating	BBB	Baa2	BBB+
	(2)	(1)	(3)
Situation	Positive	Stable	Stable
	Outlook	Outlook	Outlook
	(2)	(1)	(3)

- (1) $\underline{\text{March }27^{\text{th}},2015;}$ Moody's confirms the Rating Baa2 and change the Outlook to Stable from Negative.
- (2) $\underline{\text{May 5}^{\text{th}}}$, 2015: **Standard & Poor's** confirms the Rating BBB and revise the Outlook to Positive from Stable.
- (3) May 26th, 2015: **Fitch** confirms BBB+ and Stable Outlook.

Stock performance of Endesa. Ibex-35 and DJ Euro Stoxx Utilities: Year 2015









Investor Relations ir@endesa.es +34 91 213 1503

NEWS ON ENDESA IN 2Q 2015:

PRESS RELEASES

http://www.endesa.com/en/saladeprensa/Paginas/home.aspx

- **29**th **June: Endesa, the only power company to certify the quality of its sales channels.** The Services Charter, certified by Aenor, recognises the quality of the Company's on-site sales channel together with the telesales service. Endesa received this certification for the fourth consecutive year.
- **25th June: OMIP and Endesa launch the Iberian electricity market's first auction for purchasing solar energy.** Endesa will be the end and sole purchaser of the energy through forward contracts based on a representative index of Spain's solar output, up to a maximum of 500 GWh. The auction offers solar energy producers a transparent, reliable and competitive product, which until now had not been offered by the forward wholesale market.
- **23rd June: Endesa joins the Military Emergency Unit's National Network.** The aim of the company's affiliation with the National Emergency Wide Area Network (RENEM) is to facilitate and encourage collaboration with the unit assigned to the Ministry of Defence in the event of emergencies. Endesa and the UME undertake to share relevant information in order to speed up decision-making processes in situations of risk. Endesa will provide logistical and technical support and consultancy and intervention services for the UME.
- **18th June: INCENSe launches second open call for cleantech startups.** INCENSe will give 28 startups up to 150,000 Euros of funding with no equity considerations. The winners will participate in INCENSe's accelerator programme With an overall budget of about eight million Euros, INCENSe is the only cleantech and energy accelerator co-funded by the European Commission as part of its FIWARE Accelerate programme The accelerator programme for the 14 winners of the first Open Call started last week in Rome with the first INCENSe Camp.
- **17th June: Endesa launches a new energy innovation competition for university and professional training students.** The first edition of this initiative, which has been launched in collaboration with the University Enterprise Foundation (FUE), will be carried out for students up to 26 years of age that are registered in universities and professional training centres in Catalonia. Students will have until the 25th of September to submit their ideas via the website <u>www.lasideassemueven.com</u>. The winner will receive 3,000 euros and a scholarship for the vocational preparation programme STEP, with academic training and paid internship at Endesa. The runner-up will receive 1,500 euros and the third prize will be 1,000 euros. Furthermore, a recognition prize will be awarded to the centre with the highest number of participating students.
- **16**th **June: Endesa rewards young inventors of future basketball.** The second edition of the Basket Lover competition showcased innovative ideas throughout Spain and prizes were awarded to the winning schools: the Colegio Esclavas del Sagrado Corazón de Jesús in A Coruña; Colegio Virgen de Olmacedo Ólvega in Soria and the Montellano de Garciaz centre in Cáceres.
- 1st June: Users rank Endesa's Customer Ombudsman as outstanding in 2014. The Customer Ombudsman is a body that is independent of Endesa and whose main function is to address and resolve complaints from customers who, having previously contacted the company through their customer service channels, either did not receive an answer or who were dissatisfied with the response they received. The Customer Ombudsman has mediated between Endesa and its customers in order to negotiate agreements in more than 60% of the complaints addressed. The body's independence is reflected in the fact that 83% of the complaints handled in 2014 were decided either wholly or partially in favour of the customer's claims. Since its implementation in 2002, the Customer Ombudsman has resolved more than 18,000 cases. Endesa is the only company in the sector with a comparable body, which is totally free for the customer.
- 29th May: Endesa designs heat recovery systems for ASCER that achieve savings of up to 20% in consumption. Endesa has developed 15 heat recovery projects for the ceramics industry with payback periods of between 2 and 3.5 years.
- 13rd May: Endesa's online community on energy efficiency is the most valued in the sector on social media. In 2014, Twenergy registered over 90,000 followers on social media and 300,000 unique visitors a month.
- 12nd May: Endesa Foundation creates the new Board of Trustees.
- **8**th May: Endesa and the FEB renew their collaboration agreement for another three seasons. Endesa became the first Spanish company to join the programme "UNIVERSO MUJER" that promotes women's basketball.



QUARTERLY BULLETIN FOR ANALYSTS 2Q 2015 Num 2



7th May: Net profit of Endesa in Spain and Portugal rose 36% to stand at 435 million euros. EBITDA increased to 952 million euros, up 4.7% on the first quarter of 2014, while EBIT rose to 628 million euros, a 21.7% increase on the first quarter of last year. Lower water availability during the first quarter of 2015 led to an increase in thermoelectric output and a subsequent increase in both generation costs and the average wholesale electricity market price (+94.4%). First quarter 2015 investments were 221 million euros, up 52.4% compared with the corresponding period of 2014.

4th May: Endesa deploys 14 drones to check its power lines in Spain. These remotely controlled devices will speed up inspections, improve the quality and continuity of service and be safer as their use will reduce the requirement for technicians to work on the system meaning there will be less need to cut the supply. Endesa plans to participate in technical development projects that will see the drones equipped with robotic arms in order to perform light work.

30th April: Endesa is participating in a European project to seek innovative solutions in the cities of the future. Barcelona, Cologne and Stockholm are the three cities chosen in which to implement the initiatives. The company will be focusing its activities on electric mobility and energy efficiency. In Barcelona, Endesa will be installing five FASTO rapid chargers and three V2G or bidirectional charging points. The project consortium has 38 European partners and a total budget of €43.3 million.

17th April: INCENSe awards 14 startups with up to 150,000 euros each. With an overall budget of about 8 million euros, INCENSe is the only CleanTech and energy accelerator co-funded by the European Commission as part of its FIWARE Accelerate programme. INCENSE has awarded the 14 startups in its first open call. The winners were selected from a shortlist of 26 finalists, who presented their proposals during an event held today in Rome, at the headquarters of Enel, INCENSE's coordinator Through a second open call, to be launched on June 15th, an additional 28 startups will be selected and given free grants and acceleration programmes from the Incense Consortium. In total, INCENSe will offer its support to 42 startups.

8th **April: Endesa launches a pioneering environmental footprint calculation tool.** The environmental footprint allows the environmental "pressure" of a certain activity to be demonstrated, quantifying the environmental aspects generated during the life cycle of said activity and calculating the impact caused to the receiving environment (atmosphere, water, or soil, among others). This new tool has been developed voluntarily, once again going above and beyond current environmental legislation, as previously occurred with the carbon footprint. Faced with the lack of standards, the most significant existing international benchmarks have been used to create the tool. Notable among these are the recent guides developed by the European Union to calculate the environmental footprint of organizations and products.

SIGNIFICANT EVENTS

http://www.endesa.com/en/accionistas/inforegofic/Paginas/hechosrelevcomcnmv.aspx

http://www.cnmv.es/Portal/Consultas/IFA/ListadoIFA.aspx?id=0&nif=A-28023430

June 30th: GALP residential gas supply business acquisition

June 10th: Investor Day 2015

May 8th: Changes Committees Composition

May 7th: ELE 1Q 2015 Financial Results

May 7th: Results Presentation 10 2015

May 7th: Press Release - 10 2015 Results

April 27th: Resolutions Ordinary General Shareholders' Meeting 2015

This document may contain certain forward-looking statements regarding anticipated financial and operating results and statistics that are subject to risks and uncertainties as well as to material risks, uncertainties, changes and other factors which may be difficult to predict, including, without limitation, those factors described in the Annual Reports of Endesa filled within the Comisión Nacional del Mercado de Valores. For all of these forward-looking statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, from United States of America.

http://www.endesa.com