

# MONTHLY BULLETIN FOR ANALYSTS MAY Num 160



Investor Relations ir@endesa.es +34 91 213 1503

#### **PROVISIONAL OPERATING DATA - MAY**

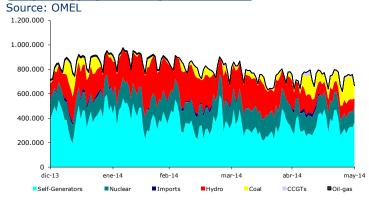
# **SPAIN & PORTUGAL:**

Generation Output (GWh) (\*)

GWh b.c.	Ac. May 14	Ac. May 13	% Change
Mainland	21,245	21,317	-0.3%
Hydro	4,749	5,031	-5.6%
Coal	4,959	5,316	-6.7%
Oil gas	0	0	-
CCGT	539	531	1.5%
Nuclear	10,998	10,439	5.4%
Non-mainland	4,775	4,918	-2.9%
Portugal	0	0	-
Others (1)	0	0	-
TOTAL	26,020	26,235	-0.8%

<sup>(\*)</sup> Generation Output for Nuclenor, Tahaddart, Tejo, PEGOP, y CARBOPEGO, not included.

#### Daily energy by technologies: Year 2014



# **SPAIN & PORTUGAL:**

**Electricity Sales** 

GWh	Ac. May 14	Ac. May 13	% Change
LRS	7,719	9,817	-21.4%
Deregulated Market	31,461	29,933	+5.1%
TOTAL	39,180	39,750	-1.4%

#### **Prices in Daily Market:**

(€/MWh)	May 14 (1)	% Change May 13 (1)	Year 2014 (2)	% Change Year 2014(2)
Average price in daily market	43.00	-2.06%	37.47	-15.24%

- $(\overline{1})$  Day-ahead pool price (without Gslp and without ancillary services)
- (2) Total pool price (CMCP+Gslp)

# <u>Prices in Daily Market</u> (€/MWh)



# **LATIN AMERICA:** Output (GWh): Endesa's subsidiaries data

Acc. May	Arge	entina	Ві	razil	C	hile	Colo	mbia	P	eru	то	TAL
2014	2014	%change/ 13	2014	%change/ 13	2014	%change/13	2014	%change/ 13	2014	%change/ 13	2014	%change/13
Hydro	943	31.5%	1,233	57.5%	3,644	9.8%	4,636	0.1%	1,988	-3.2%	12,444	+8.1%
Coal	0	0.0%	0	-	650	-63.2%	425	-7.0%	0	-	1,075	-51.6%
Oil Gas	975	-11.4%	0	-	184	145.3%	21	-58.8%	520	46.1%	1,700	+7.5%
CCGT	3,874	-1.0%	962	-9.4%	2,270	-7.3%	0	-	1,244	5.5%	8,350	-2.9%
Renewable	0	-	0	-	89	17.1%	0	-	0	-	89	-48.6%
TOTAL	5,792	1.1%	2,195	19.0%	6,837	-11.0%	5,082	-3.0%	3,752	4.5%	23,658	-1.8%

<sup>(\*)</sup> GastAtacama (Chile) not included.

### **LATIN AMERICA:** Final customer Sales: Endesa's subsidiaries data

GWh	Ac. May 14	Ac. May 13	% Change
Argentina	6,016	5,875	+2.4%
Brazil	8,375	7,811	+7.2%
Chile	5,422	5,309	+2.1%
Colombia	3,338	3,292	+1.4%
Peru	2,817	2,709	+4.0%
TOTAL	25,968	24,996	+3.9%

<sup>(\*)</sup> Cundinamarca (Colombia) not included.



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#### **FINANCIAL DATA:**

**Income Statement & Balance Sheet** 

€ Million	1T 2014	1T 2013 Restated	Change
Net Revenues	7,523	8,109	-7.2%
EBITDA	1,499	1,658	-9.6%
EBIT	948	1,020	-7.1%
Income before taxes	818	898	-8.9%
Ongoing activities profit after taxes	568	637	-10.8%
Interrupted activities profit	-	-	-
Profit for the period	568	637	-10.8%
Net Income (parent company)	448	476	-5.9%
Minority interest	120	161	-25.5%
Cash Flow operating activities	1,446	585	+147.2%
Total Assets	53,307	55,957 (*)	-4.7%
Assets held for sale	4	4 (*)	0.0%
Shareholder's Equity	26,556	26,762 (*)	-0.8%
Liabilities held for sale	-	-	-
Financial Net Debt	4,395	4,337 (*)	+1.3%

<sup>(\*)</sup> As of December, 31st 2013

#### **Dividends**

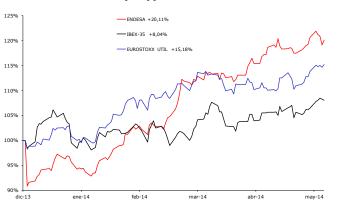
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€/share	2012 Amount Date		2013		
			Amount	Date	
Interim	-	-	1,50	2-1-2014	
Final	1	-	-	-	
TOTAL DPS	(	)	1,5	(*)	
Pay-out	0%		84,5%		

#### **Valuation Data**

	05/31/14 (1)	05/31/13 (2)	Change
Share Price (€)	27.99	17.31	+61.70%
PER	17.72	9.78	+81.14%
EV/EBITDA	6.41	4.81	+33.36%
Dividend Yield (3)	6.44%	0.00%	+6.44 p.p.

<sup>1.</sup> EPS and EBITDA based on market consensus of leading analysts for the year 2014. Financial debt. Minority interests. DPS and BVPS as of 2014. 2. EPS. and EBITDA based on market consensus of leading analysts for the year 2013.

#### Stock performance of Endesa. Ibex-35 and DJ Euro Stoxx Utilities: Year 2014 (May)



#### **Financial Debt**

€ Million	1T 2014	2013	Change
Financial Net Debt:	4,395	4,337	+1.3%
- Spain & Portugal	1,772	1,435	+23.5%
- Latin America	2,623	2,902	-9.6%
Financial Leverage	16,55	16,21	-

#### **Key Figures**

	1T 2014	1T 2013	Change
EPS (Euro)	0.42	0.45	-5.9%
BVPS (Euro)	19.58	19.38 (*)	+1.0%

#### **ENDESA's Rating**

	S&P	Moody's	Fitch
Rating	BBB (2)(11)	Baa2 (1)(5)(6)(9)	BBB+ (3) (7) (10)
Situation	Negative Stable (2)(8)(11)	Negative Outlook (1)(5)(6)(9)	CreditWatch Negative (3)(4)(7)(10) (12)

- (1) October 6<sup>th</sup>, 2011: **Moody's** confirms the Rating A3 and sets a Negative Outlook for Endesa.
- (2) March 8<sup>th</sup>, 2012: **Standard & Poor's** downgraded Endesa's long-term credit rating (a) March 9<sup>th</sup>, 2012: **Fitch** revises Enel and Endesa's long-term credit rating from "A-/Outlook Negative" to "BBB+/Outlook Stable". (3) March 9<sup>th</sup>, 2012: **Fitch** revises Enel and Endesa's outlooks to negative; affirms at "A-".

- (4) <u>April 3<sup>rd</sup>, 2012</u>: **Fitch** placed Endesa Rating on CreditWatch negative. (5) <u>May 16<sup>th</sup>, 2012</u>: **Moody´s** downgraded Endesa´s long-term credit rating from "A3
- Outlook Negative" to "Baa1 Outlook Stable".

  (6) June 25<sup>th</sup>, 2012: **Moody's** confirms the Rating Baa1 and sets CreditWatch Negative Outlook for Endesa.

  (7) August 2<sup>nd</sup>, 2012: **Fitch** has downgraded Endesa's long-term Issuer Default Ratings (IDR) to "BBB+" from "A-", maintaining the ratings on Rating Watch Negative (RWN).
- (8) October 16<sup>th</sup>, 2012: **S&P** confirms the Rating BBB+ and sets a Negative Outlook for Endesa.
- (9) <u>November 5<sup>th</sup>, 2012</u>: **Moody** 's downgraded Endesa's long-term credit rating from "Baa1 CreditWatch Negative" to "Baa2 Outlook Negative".
- (10) January 16<sup>th</sup> , 2013: **Fitch** confirms the Rating BBB+ and sets a Negative
- (11) July 11th, 2013: **Standard & Poor's** downgraded Endesa's long-term credit rating from "BBB+/Outlook Negative" to "BBB/Outlook Stable".
  (11) July 16th, 2013: **Fitch** placed Endesa Rating on CreditWatch negative.

Financial debt. Minority interests. DPS and BVPS as of 2013. 3. Total Dividend Yield. 2014 and 2013.



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#### **NEWS ON ENDESA IN MAY:**

# PRESS RELEASES

http://www.endesa.com/en/saladeprensa/Paginas/home.aspx

May 7th: Total net income declined by 5.9% compared to 102013, to 448 million euros mainly due to regulatory measures in Spain and the currency effect in Latam. Group EBITDA fell by 9.6% to 1,499 million euros. The regulatory and fiscal measures introduced in Spain since 2012 had a cumulative negative impact of 1,719 million euros of which 390 million euros correspond to the 1Q2014 EBITDA. Of these figures, 117 million euros relates to measures introduced after the first quarter of 2013 which did not affect first quarter of last year. Efforts to reduce fixed costs, produced savings for 48 million euros, and lower variable costs due to less thermal power generation as well as a low price on the wholesale market, drove EBITDA for Spanish and Portuguese operations at 953 million euros, down by only 0.5% versus the same period in 2013. Despite a generally good operating performance in Latin America, a substancial currency depreciation in countries where Endesa operates, the sharp increase in distribution costs in Argentina as well as the decline in income from generation in Chile caused by drought and the halt of the Bocamina II plantaffected the company's EBITDA in the region, which fell by 22% to 546 million euros. Endesa still has collection rights amounting to 2,348 million euros related to several items provided for under the Spanish electricity regulation. Of this amount, 1,818 million euros were due to the financing for the revenue shortfall from regulated activities, while 530 million euros accounted for by compensation for stranded costs in extra-peninsular generation. Endesa reported a net financial debt of 4,395 million euros as of March 31st, 2014, an increase of only 58 million euros compared to the figure posted as of December 31st, 2013, despite the dividend payment of 1,588 million euros on January 2nd, 2014.

May 9th: Zem2All join Europear and Hertz to count with the vehicle hire sector in the e-mobility project. Zem2All is a pioneering pilot project aimed at achieving mass access to e-mobility and which analyses driver usage and the impact of these vehicles on the grid. The involvement of these leading vehicle hire companies in the Zem2All project is a significant milestone because this sector is considered to have a key role to play in the rollout of e-mobility.

So far, the 160 registered private and SME users have covered 1.7 million kilometres, avoiding the emission of approximately 124 tonnes of CO2. Any e-vehicle driver can now apply to use the 23 fast charge points located throughout Malaga, the city where the project is taking place, by contacting: info@zem2all.com.

# **SIGNIFICANT EVENTS**

 ${\color{blue} \underline{http://www.endesa.com/en/accionistas/inforegofic/Paginas/hechosrelev} \underline{comcnmv.aspx}}$ 

http://www.cnmv.es/Portal/Consultas/IFA/ListadoIFA.aspx?id=0&nif=A -28023430

May 2<sup>nd</sup>: Acquisition of shares by ENERSIS in GENERANDES PERU

#### May 7th: 10 2014 Results Presentation

- · Consolidated Management Report
- Financial Results
- Results Presentation

May 19th: Endesa 2014 AGM Resolutions Adopted PDF

June 16th: Resolutions Board of Directors of Endesa

### **OTHER SIGNIFICANTS EVENTS**

# **ENERSIS:**

May 19<sup>th</sup>: Final result COELCE takeover after the additional period of 90

days http://phx.corporate-ir.net/phoenix.zhtml?c=83615&p=irol-sec

This document may contain certain forward-looking statements regarding anticipated financial and operating results and statistics that are subject to risks and uncertainties as well as to material risks, uncertainties, changes and other factors which may be difficult to predict, including, without limitation, those factors described in the Annual Reports of Endesa filled within the Comisión Nacional del Mercado de Valores. For all of these forward-looking statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, from United States of America.