

# MONTHLY BULLETIN FOR ANALYSTS MARCH 2013 Num 147



Investor Relations ir@endesa.es +34 91 213 1503

### **PROVISIONAL OPERATING DATA - MARCH**

# **SPAIN & PORTUGAL & OTHERS:**

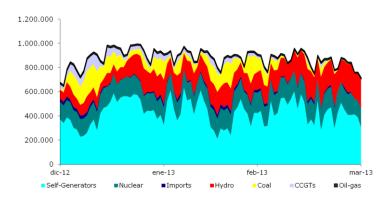
**Generation Output (GWh)** 

GWh b.c.	Ac. Mar 13	Ac. Mar 12	% Change
Mainland	13,467	17,599	-23.5%
Hydro	2,702	1,007	+168.3%
Coal	3,479	7,682	-54.7%
Oil gas	0	0	-
CCGT	464	1,634	-71.6%
Nuclear	6,822	7,276	-6.2%
Non-mainland	2,986	3,376	-11.6%
Portugal	198	352	-43.8%
Others (1)	217	233	-6.9%
TOTAL	16,868	21,560	-21.8%

<sup>(1)</sup> Includes Tahaddart 32% (Morocco), Endesa Ireland (until Endesa Irlanda Sale, October 9<sup>th</sup> 2012) ,

# Daily energy by technologies: Year 2013

Source: OMEL



# **SPAIN & PORTUGAL & OTHERS:**

**Electricity Sales** 

GWh	Ac. Mar 13	Ac. Mar 12	% Change
LRS	6,601	7,537	-12.4%
Deregulated Market	16,140	17,046	-5.3%
Other (1)	2,133	2,144	-0.5%
TOTAL	24,874	26,727	-6.9%

#### **Prices in Daily Market:**

(€/MWh)	Mar 13	% Change Mar 12 (1)	Year 2013 (2)	% Change Year 2013 (2)
Average price in daily market	27,19	-44,57%	49,24	-18,46%

(1) Day-ahead pool price (without Gslp and without ancillary services)
(2) Total pool price (CMCP+Gslp)

# **Prices in Daily Market**

(€/MWh)



#### LATIN AMERICA: Output (GWh): Endesa's subsidiaries data

Acc. Mar	Arge	entina		Brazil		Chile	Co	olombia	P	eru	TC	OTAL
2013	2013	%change/ 12	2013	%change/12	2013	%change/12	2013	%change/12	2013	%change/ 12	2013	%change/12
Hydro	453	-16.7%	620	-30.5%	2,160	-20.4%	2,653	-9.9%	1,268	-4.4%	7,154	-15,1%
Coal	-	-	-	-	1,119	134.6%	289	358.7%	-	-	1,408	+160,7%
Oil Gas	657	-4.6%	-	-	59	-14.5%	53	-18.5%	189	43.2%	958	+0,3%
CCGT	2,838	-8.5%	657	682.1%	1,577	0.8%	-	-	761	-17.2%	5,833	+2,9%
Renewable	-	-	-	-	57	16.3%	-	-	-	-	57	+16,3%
TOTAL	3,948	-8.9%	1,277	30.8%	4,972	2.0%	2,995	-2.5%	2,218	-6.7%	15,410	-1,4%

**LATIN AMERICA:** Final customer Sales: Endesa's subsidiaries data

GWh	Ac. Mar 13	Ac. Mar 13	% Change
Argentina	3,661	3,728	-1.8%
Brazil	4,827	4,517	+6.9%
Chile	3,199	3,108	+2.9%
Colombia	1,965	2,014	-2.4%
Peru	1,630	1,596	+2.1%
TOTAL	15,282	14,963	+2.1%



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#### **FINANCIAL DATA:**

Income Statement & Balance Sheet

Income Statement & I	Income Statement & Balance Sheet					
€ Million	2012	2011	Change			
Net Revenues	32,284	30,827	+4.7%			
EBITDA	7,005	7,265	-3.6%			
EBIT	4,418	4,653	-5.1%			
Income before taxes	3,824	4,180	-8.5%			
Ongoing activities profit after taxes	2,771	3,021	-8.3%			
Interrupted activities profit	-	-	-			
Profit for the period	2,771	3,021	-8.3%			
Net Income (parent company)	2,034	2,212	-8.0%			
Minority interest	737	809	-8.9%			
Cash Flow operating activities	5,247	5,838	-10.1%			
Total Assets	58,778	58,721	+0.1%			
Assets held for sale	88	389	-77.4%			
Shareholder's Equity	26,369	24,679	+6.8%			
Liabilities held for sale	0	83	-100.0%			
Financial Net Debt	8,778	11,002	-20.2%			

(\*) December 31st 2011

#### Dividends

riuciius					
€/share	2011 Amount Date		20	12	
			Amount	Date	
Interim	-	-	-	-	
Final	0.606	0.606	-		
TOTAL DPS	0.606 -				
Pay-out (on ordinary income)	30%		00	%	

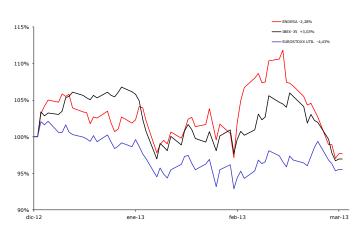
#### **Valuation Data**

	03/31/13 (1)	03/31/11 (2)	Change
Share Price (€)	16,49	14,94	10,37%
PER	9,06	7,29	24,32%
EV/EBITDA	4,74	4,56	4,02%
Dividend Yield (3)	0,0%	3,82%	-

1, EPS and EBITDA based on market consensus of leading analysts for the year 2013, Financial debt, Minority interests, DPS and BVPS as of 2013, 2, EPS, and EBITDA based on market consensus of leading analysts for the year 2012,

Financial debt, Minority interests, DPS and BVPS as of 2012, 3, Total Dividend Yield, 2013 and 2012.

#### Stock performance of Endesa, Ibex-35 and DJ Euro Stoxx **Utilities: Year 2013 (March)**



#### **Financial Debt**

€ Million	2012	2011	Change
Financial Net Debt:	8,778	11,002	-20.2%
- Spain & Portugal	5,059	6,841	-26.0%
- Latin America	3,719	4,161	-10.6%
Financial Leverage	33.3	44.6	-

#### **Key Figures**

	2012	2011	Change
EPS (Euro)	1,9	2,1	-8,0%
BVPS (Euro)	19,5	18,2	+7,1%

**ENDESA's Rating** 

	S&P	Moody's	Fitch
Rating	BBB+	Baa2	BBB+
	(2)	(1)(5)(6)(9)	(3) (7)
Situation	Negative	Negative	CreditWatch
	Outlook	Outlook	Negative
	(2)(8)	(1)(5)(6)(9)	(3)(4)(7)

- (1)  $\underline{\text{October 6}^{\text{th}}, 2011}$ : **Moody's** confirms the Rating A3 and sets a Negative Outlook
- for Endesa.
  (2) March 8<sup>th</sup>, 2012: **Standard & Poor's** downgraded Endesa's long-term credit rating from "A-/Outlook Negative" to "BBH-/Outlook Stable".

  (3) March 9<sup>th</sup>, 2012: **Fitch** revises Enel and Endesa's outlooks to negative; affirms at

- (4) <u>April 3<sup>rd</sup>, 2012</u>: **Fitch** placed Endesa Rating on CreditWatch negative. (5) <u>May 16<sup>th</sup>, 2012</u>: **Moody's** downgraded Endesa's long-term credit rating from "A3 Outlook Negative" to "Baa1 Outlook Stable".
- (6) June 25th, 2012: **Moody's** confirms the Rating Baa1 and sets CreditWatch Negative Outlook for Endesa.
- (7) <u>August 2<sup>nd</sup>, 2012</u>: **Fitch** has downgraded Endesa´s long-term Issuer Default Ratings (IDR) to "BBB+" from "A-", maintaining the ratings on Rating Watch Negative
- (8) October 16<sup>th</sup>, 2012: **S&P** confirms the Rating BBB+ and sets a Negative Outlook for Endesa.
- (9) <u>November 5<sup>th</sup>, 2012</u>: **Moody** 's downgraded Endesa's long-term credit rating from "Baa1 CreditWatch Negative" to "Baa2 Outlook Negative".



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## **NEWS ON ENDESA IN MARCH**

## **PRESS RELEASES**

http://www.endesa.com/en/saladeprensa/Paginas/home.aspx

MARCH 6TH: ENDESA SUCCESSFULLY COMPLETES NEW REAL-TIME COMMUNICATIONS SYSTEM FOR SMART GRIDS. The Integris project, led by Enel Energy Europe and captained in Spain by Endesa, has developed a new telecommunications system with the same coverage as the distribution grid, providing real-time data on the low and medium-voltage distribution grids. The infrastructure – successfully tested in Barcelona, Brescia (Italy) and Tampere (Finland) – is an open communications system which as well as providing grid information also allows any type of data to be exchanged in real time. The project will last 35 months and has a budget of around 6 million euros. The European Commission will subsidise almost 60% of this amount.

MARCH 8TH: ENDESA ROLLS OUT 600 ELECTRIC VEHICLE CHARGING POINTS THROUGHOUT SPAIN. In 2012 alone, the company installed 300 charging points for individuals and corporates, doubling the size of its charging network in two years. The company is implementing the Enel Group's programme to foster electric mobility. To date, Endesa has rolled out a fast-charging network comprising 11 charging stations in Spain and 1 in Latin America.

#### SIGNIFICANT EVENTS

http://www.endesa.com/en/accionistas/inforegofic/Paginas/hechosrelev comcnmv.aspx

MARCH 13TH: ENDESA 2013-2017 STRATEGIC PLAN UPDATE

MARCH 15TH: SIGNIFICANT EVENT ENERSIS 15 MARCH 2013

MARCH 20TH: ENDESA - 2013 AGM CALL AGENDA

**MARCH 22ND: ENERSIS CAPITAL INCREASE** 

MARCH 25TH: ENERSIS CAPITAL INCREASE - ADRS

MARCH 26TH: ENERSIS CAPITAL INCREASE - PRECEDENT CONDITION SATISFIED

MARCH 28TH: ENERSIS CAPITAL INCREASE A SUCCESS

This document may contain certain forward-looking statements regarding anticipated financial and operating results and statistics that are subject to risks and uncertainties as well as to material risks, uncertainties, changes and other factors which may be difficult to predict, including, without limitation, those factors described in the Securities Registration Document of Endesa filed within the *Comisión Nacional del Mercado de Valores*. For all of these forward-looking statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

Endesa, S.A. Investor Relations

Madrid: Tel +34 91 213 15 03 Shareholders Office: Tel.+34 900 666 900 http://www.endesa.com ir@endesa.es