

# MONTHLY BULLETIN FOR ANALYSTS APRIL 2012 Num 137



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#### **PROVISIONAL OPERATING DATA - APRIL**

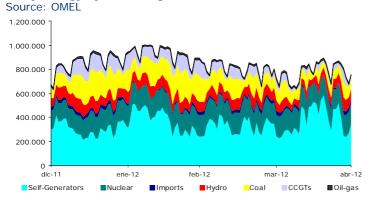
# **SPAIN & PORTUGAL & OTHERS:**

**Generation Output (GWh)** 

| GWh<br>b.c.  | Ac. Apr 12 | Ac. Apr 11 | % Change |
|--------------|------------|------------|----------|
| Mainland     | 22,296     | 19,129     | 16.6%    |
| Hydro        | 1,411      | 2,961      | -52.3%   |
| Coal         | 9,279      | 6,434      | 44.2%    |
| Oil gas      | 0          | 0          | -        |
| CCGT         | 1,850      | 2,242      | -17.5%   |
| Nuclear      | 9,756      | 7,492      | 30.2%    |
| Non-mainland | 4,347      | 4,485      | -3.1%    |
| Portugal     | 352        | 71         | 395.8%   |
| Others (1)   | 310        | 331        | -6.3%    |
| TOTAL        | 27,305     | 24,016     | 13.7%    |

<sup>(1)</sup> Includes Tahaddart 32% (Morocco), Endesa Ireland.

#### Daily energy by technologies: Year 2012



# **SPAIN & PORTUGAL & OTHERS:**

**Electricity Sales** 

| GWh                   | Ac. Apr 12 | Ac. Apr 11 | %<br>Change |
|-----------------------|------------|------------|-------------|
| LRS                   | 9,591      | 10,846     | -11.6%      |
| Deregulated<br>Market | 25,002     | 24,491     | 2.1%        |
| Other (1)             | 332        | 380        | -12.7%      |
| TOTAL                 | 34,925     | 35,718     | -2.2%       |

(1) Includes Tahaddart 32% (Morocco), Endesa Ireland,

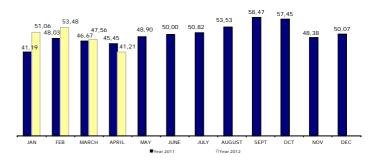
#### **Prices in Daily Market:**

| (€/MWh)                       | Apr 12 | %<br>Change<br>Apr 11 (1) | Year<br>2012<br>(2) | %<br>Change<br>Year<br>2012 (2) |
|-------------------------------|--------|---------------------------|---------------------|---------------------------------|
| Average price in daily market | 41.21  | -9.32%                    | 57.67               | 13.98%                          |

- (1) Day-ahead pool price (without Gslp and without ancillary services)
- (2) Total pool price (CMCP+Gslp)

# **Prices in Daily Market**

(€/MWh)



### LATIN AMERICA: Output (GWh): Endesa's subsidiaries data

| Acc. Apr  | Arge  | entina         | В     | razil          | Ch    | ile            | Colo  | mbia           | Р     | eru            | TC     | OTAL       |
|-----------|-------|----------------|-------|----------------|-------|----------------|-------|----------------|-------|----------------|--------|------------|
| 2012      | 2012  | %change/<br>11 | 2012   | %change/11 |
| Hydro     | 791   | 20.8%          | 1,266 | 60.3%          | 3,450 | 8.7%           | 3,836 | 8.3%           | 1,779 | -2.8%          | 11,122 | 11.3%      |
| Coal      | 0     | 0.0%           | 0     | 0.0%           | 565   | -10.1%         | 78    | 16.1%          | 0     | 0.0%           | 643    | -7.6%      |
| Oil Gas   | 884   | -17.3%         | 0     | 0.0%           | 137   | -22.6%         | 74    | 9.1%           | 651   | 15.9%          | 1,746  | -6.9%      |
| CCGT      | 3,561 | -10.6%         | 113   | 0.0%           | 2,123 | -5.6%          | 0     | 0.0%           | 701   | -28.6%         | 6,498  | -9.9%      |
| Renewable | 0     | 0.0%           | 0     | 0.0%           | 69    | 19.0%          | 0     | 0.0%           | 0     | 0.0%           | 69     | 19.0%      |
| TOTAL     | 5,236 | -8.2%          | 1,379 | 74.6%          | 6,344 | 0.9%           | 3,988 | 8.4%           | 3,131 | -7.2%          | 20,078 | 1.2%       |

**LATIN AMERICA**: Distribution Sales (\*): Endesa's subsidiaries data

| GWh       | Ac, Apr 12 | Ac, Apr 11 | %<br>Change |
|-----------|------------|------------|-------------|
| Argentina | 5,794      | 5,639      | 2.7%        |
| Brazil    | 6,823      | 6,428      | 6.1%        |
| Chile     | 4,683      | 4,410      | 6.2%        |
| Colombia  | 4,337      | 4,153      | 4.4%        |
| Peru      | 2,303      | 2,181      | 5.6%        |
| TOTAL     | 23,940     | 22,810     | 5.0%        |



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### **FINANCIAL DATA:**

#### Income Statement & Balance Sheet

| Income Statement & Balance Sneet          |        |            |        |  |
|---|--------|------------|--------|--|
| € Million                                 | 1T12   | 1T11       | Change |  |
| Net Revenues                              | 8,205  | 7,736      | +6.1%  |  |
| EBITDA                                    | 1,827  | 1,775      | +2.9%  |  |
| EBIT                                      | 1,256  | 1,318      | -4.7%  |  |
| Income before taxes                       | 1,096  | 1,206      | -9.1%  |  |
| Ongoing activities<br>_profit after taxes | 803    | 849        | -5.4%  |  |
| Interrupted activities profit             | -      | -          | -      |  |
| Profit for the period                     | 803    | 849        | -5.4%  |  |
| Net Income (parent company)               | 621    | 669        | -7.2%  |  |
| Minority interest                         | 182    | 180        | +1.1%  |  |
| Cash Flow operating activities            | 1,277  | 1,014      | +25.9% |  |
| Total Assets                              | 58,561 | 58,721 (*) | -0.3%  |  |
| Assets held for sale                      | 423    | 389 (*)    | +8.7%  |  |
| Shareholder 's Equity                     | 25,534 | 24,679 (*) | +3.5%  |  |
| Liabilities held for sale                 | 105    | 83 (*)     | +26.5% |  |
| Financial Net Debt                        | 9,607  | 11,002 (*) | -12.7% |  |

(\*) December 31st 2011

#### **Dividends**

| Dividends                    |        |        |          |        |  |
|------------------------------|--------|--------|----------|--------|--|
| €/share                      | 2010   |        | 2011 (*) |        |  |
|                              | Amount | Date   | Amount   | Date   |  |
| Interim                      | 0.500  | 1-3-11 | -        | -      |  |
| Final                        | 0.517  | 7-1-11 | 0.606    | 7-2-12 |  |
| TOTAL DPS                    | 1.017  |        | 0.606    |        |  |
| Pay-out (on ordinary income) | 50%    |        | 30       | 1%     |  |

(\*) Pending approval 2012 General Ordinary Meeting.

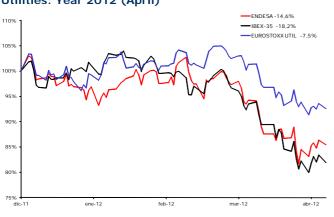
#### **Valuation Data**

|                    | 04/30/12<br>(1) | 04/30/11<br>(2) | Change     |
|--------------------|-----------------|-----------------|------------|
| Share Price (€)    | 13.54           | 23.54           | -42.48%    |
| PER                | 6.80            | 11.60           | -41.32%    |
| EV/EBITDA          | 4.21            | 6.06            | -30.47%    |
| Dividend Yield (3) | 3.82%           | 5.27%           | -1.45 p.p. |

1, EPS and EBITDA based on market consensus of leading analysts for the year 2012, Financial debt, Minority interests, DPS and BVPS as of 2012, 2, EPS, and EBITDA based on market consensus of leading analysts for the year 2011,

Financial debt, Minority interests, DPS and BVPS as of 2011, 3, Total Dividend Yield, 2012 and 2011.

### Stock performance of Endesa, Ibex-35 and DJ Euro Stoxx Utilities: Year 2012 (April)



#### **Financial Debt**

| · · · · · · · · · · · · · · · · · · · |       |        |        |  |
|---------------------------------------|-------|--------|--------|--|
| € Million                             | 1T12  | 2011   | Change |  |
| Financial Net Debt:                   | 9,607 | 11,002 | -12.7% |  |
| - Spain & Portugal                    | 5,124 | 6,841  | -25.1% |  |
| - Latin America                       | 4,483 | 4,161  | +7.7%  |  |
| Financial Leverage                    | 37.6  | 44.6   | n.a.   |  |

#### **Key Figures**

|             | 1T12  | 1T11  | Change |
|-------------|-------|-------|--------|
| EPS (Euro)  | 0.59  | 0.63  | -7.2%  |
| BVPS (Euro) | 18.93 | 17.08 | +10.8% |

**ENDESA's Rating** 

|           | S&P        | Moody's        | Fitch                             |
|-----------|------------|----------------|-----------------------------------|
| Rating    | BBB+ (2)   | Baa1<br>(1)(5) | <b>A</b> - (3)                    |
| Situation | Stable (2) | Stable (1)(5)  | CreditWatch<br>Negative<br>(3)(4) |

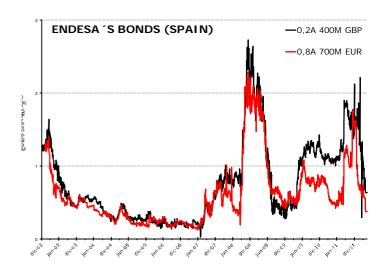
- (1) October 6<sup>th</sup>, 2011: **Moody 's** confirms the Rating A3 and sets a Negative Outlook
- for Endesa.
  (2) March 8<sup>th</sup>, 2012: **Standard & Poor's** downgraded Endesa's long-term credit rating
- from "A-/Outlook Negative" to "BBH-/Outlook Stable".

  (3) March 9<sup>th</sup>, 2012: **Fitch** revises Enel and Endesa´s outlooks to negative; affirms at
- (4) <u>April 3<sup>rd</sup>, 2012</u>: **Fitch** placed Endesa Rating on CreditWatch negative.
  (5) <u>May 16<sup>th</sup>, 2012</u>: **Moody´s** downgraded Endesa's long-term credit rating from "A3 Outlook Negative" to "Baa1 Outlook Stable".

#### Main bond issues of Endesa

| ENDECA CDAIN, A / A2                    | Margin over IRS<br>(b.p.) |                  |  |
|---|---------------------------|------------------|--|
| ENDESA SPAIN -A/ A3                     | 12/30/11                  | <b>04/27/</b> 12 |  |
| 0.2 A 400M GBP 6,125% Maturity Jun 2012 | 145                       | 64               |  |
| 0.8 A 700 M€ 5,375% Maturity Feb 2013   | 157                       | 38               |  |

#### Margin over IRS





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# **NEWS ON ENDESA IN APRIL**

# PRESS RELEASES

http://www.endesa.com/en/saladeprensa/Paginas/home.aspx

ENDESA'S CHAIRMAN MEETS PORTUGUESE PRIME MINISTER, PEDRO PASSOS COELHO. During their meeting, Borja Prado reaffirmed Endesa's commitment to the country and outlined the company's investment plans. Endesa is currently the second largest electric utility in Portugal with an 8% share of generation and 26% of energy sales in the deregulated market. Endesa has invested Euro 710 million in Portugal over the last five years.

APRIL 10th: IN 2011 ENDESA REMOVED AND DISPOSED OF MORE THAN 70,000 TONNES OF DEBRIS FROM WORKS TO IMPROVE THE ELECTRICITY NETWORK. More than 50,000 tonnes was construction and demolition debris from civil works associated with the network. 14,957 tonnes came from the improvement and maintenance of power lines. 4,891 tonnes were rated as hazardous waste, which was treated and disposed of in compliance with current legislation.

APRIL 16th: ENDESA TO OFFER 507 ELECTRIC VEHICLE RECHARGING POINTS. Between Spain and Latin America, Endesa installed 329 electric vehicle recharging points in 2011. Endesa to have a portfolio of 507 electric vehicle recharging points in Spain and Latin America. 329 were installed in 2011 whilst the rest will be installed over the course of this year. The company continues to negotiate agreements with manufacturers, suppliers and administrations to install new recharging points on public roads, garages, car parks and private centres. Information about the location of the recharging points is available on Endesa's website, http://www.endesavehiculoelectrico.com/

APRIL 19th: ENDESA LEADS R&D&I PROJECTS WORTH **OVER EURO 320 MILLION.** The most important initiatives are related to smart grids, e-mobility and more efficient and sustainable power generation. Many of these projects are groundbreaking in their respective countries, as the numerous patents obtained by Endesa in recent years demonstrate. Last year, the company applied for another six patents. For Endesa R&D&i is a key value which strengthens the competitive position of its businesses, improves its results thus providing new opportunities for growth.

APRIL 23rd: ENDESA'S CEUTA DIESEL PLANT AWARDED **EMAS CERTIFICATE**. EMAS registration of this plant, which is voluntary, reflects its efficient environmental-management system, ongoing commitment to improvement and the transparency of information disclosed to stakeholders. registration, the Ceuta Diesel plant developed an environmental statement describing its environmental performance in accordance with EMAS requirements.

APRIL 25th: ENDESA ADDS 384,000 NEW CUSTOMERS IN LATIN AMERICA. Endesa's customer base grew by 2.9% in Latin America, where it now supplies power to more than 50 million people. This figure is the equivalent to the acquisition of a medium-sized distribution company. Over the last five years, Endesa has signed up two million new customers, confirming the organic growth of its distribution business in the region.

# **SIGNIFICANT EVENTS**

http://www.endesa.com/en/accionistas/inforegofic/Paginas/hechos relevcomcnmv.aspx

MAY 9th: 1012 Results Presentation:

#### Consolitated Management Report:

http://www.endesa.com/EN/ACCIONISTAS/INFOREGOFIC/Hech os%20relevantes%20y%20comunicados/2012/Consolidated%2 OManagement%20Report%2031%2003%2012.pdf

http://www.endesa.com/EN/ACCIONISTAS/INFOREGOFIC/Hech os%20relevantes%20y%20comunicados/2012/Endesa%20Pres entation%201Q%202012.pdf

#### Endesa 1Q12 Results:

http://www.endesa.com/EN/ACCIONISTAS/INFOREGOFIC/Hech os%20relevantes%20v%20comunicados/2012/ELE%201Q%20 2012%20Results%20en.pdf

# MAY 17th: Report published by Moody's Investor Service

Pursuant to Article 82 of the Spanish Securities Market Act, Law 24/1988, of 28 July, and other enacting regulations, we hereby inform you that Moody's has published a report on Endesa dated 16 May 2012. In the report, Moody's downgraded Endesa's long-term credit rating from "A3", negative outlook, to "Baa1", with stable outlook. The rating agencyaffirmed Endesa's short-term debt rating at P-2.

This document may contain certain forward-looking statements regarding anticipated financial and operating results and statistics that are subject to risks and uncertainties as well as to material risks, uncertainties, changes and other factors which may be difficult to predict, including, without limitation, those factors described in the Securities Registration Document of Endesa filed within the Comisión Nacional del Mercado de Valores. For all of these forward-looking statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995