



**Investor Relations** ir@endesa.es +34 91 213 1503

## **PROVISIONAL OPERATING DATA - JULY**

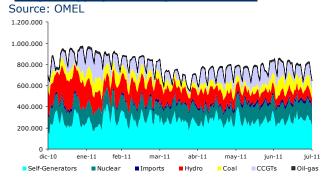
# **SPAIN & PORTUGAL & OTHERS:**

**Generation Output (GWh)** 

GWh b.c.	Ac. Jul 11	Ac. Jul 10	% Change
Mainland	34,241	29,575	15.8%
Hydro	4,564	6,766	-32.5%
Coal	12,296	5,220	135.6%
Oil gas	0	39	-100.0%
CCGT	3,787	2,175	74.1%
Nuclear	13,594	15,375	-11.6%
Non-mainland	8,109	8,160	-0.6%
Portugal	437	76	475.0%
CHP/Renewables (1)	0	558	-100.0%
Others (2)	537	603	-10.9%
TOTAL	43,324	38,972	11.2%

<sup>(1)</sup> March 2010: Assets sale

## Daily energy by technologies: Year 2011



# **SPAIN & PORTUGAL & OTHERS:**

**Electricity Sales** 

GWh	Ac. Jul 11	Ac. Jul 10	% Change
LRS	17,688	21,575	-18.0%
Deregulated Market	44,392	40,061	10.8%
Other	620	603	2.9%
TOTAL	62,701	62,239	0.7%

## **Prices in Daily Market:**

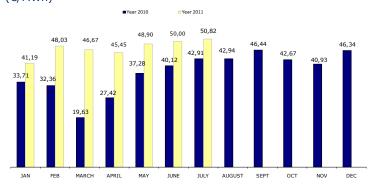
(€/MWh)	Jul 11	% Change Jul 10 (1)	Year 2011 (2)	% Change Year 2011 (2)
Average price in daily market	50.82	+18.43%	47.47	+31.47%

(1) Day-ahead pool price (without Gslp and without ancillary services)

(2) Total pool price (CMCP+Gslp)

## **Prices in Daily Market**

(€/MWh)



### LATIN AMERICA: Output (GWh): Endesa's subsidiaries data

Acc. Jul	Arge	entina	В	razil	Ch	ile	Colo	mbia	P	eru	TC	OTAL
2011	2011	%change/ 10	2011	%change/ 10	2011	%change/ 10	2011	%change/ 10	2011	%change/ 10	2011	%change/10
Hydro	1,334	-27.1%	1,439	-22.6%	5,296	-25.9%	6,145	10.6%	2,877	3.9%	17,091	-10.8%
Coal	0	0.0%	0	0.0%	1,105	61.5%	138	-77.1%	0	0.0%	1,243	-3.4%
Oil Gas	2,113	25.9%	0	0.0%	147	-0.7%	127	-27.8%	976	19.5%	3,363	19.3%
CCGT	6,566	13.3%	355	-47.6%	4,167	5.4%	0	0.0%	1,892	16.9%	12,980	7.8%
Renewable	0	0.0%	0	0.0%	99	-6.6%	0	0.0%	0	0.0%	99	-6.6%
TOTAL	10,013	7.6%	1,794	-29.3%	10,814	-10.2%	6,410	1.2%	5,745	10.4%	34,776	-1.8%

**LATIN AMERICA:** Distribution Sales (\*): Endesa's subsidiaries data

GWh	Ac. Jul 11	Ac. Jul 10	% Change
Argentina	10,158	9,811	3.5%
Brazil	10,983	10,794	1.8%
Chile	7,936	7,495	5.9%
Colombia	7,386	7,176	2.9%
Peru	3,816	3,542	7.7%
TOTAL	40,279	38,818	3.8%

(\*)Unbilled energy and tolls included

<sup>(2)</sup> Includes Tahaddart 32% (Morocco), Endesa Ireland and Endesa Hellas (Greece) until June 2010.





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## **PROVISIONAL OPERATING DATA - AUGUST**

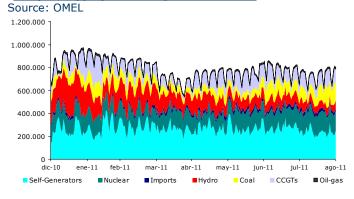
#### **SPAIN & PORTUGAL & OTHERS:**

**Generation Output (GWh)** 

GWh b.c.	Ac. Aug 11	Ac. Aug 10	% Change
Mainland	40,048	34,430	16.3%
Hydro	4,954	7,310	-32.2%
Coal	14,550	6,802	113.9%
Oil gas	0	39	-100.0%
CCGT	4,376	2,359	85.5%
Nuclear	16,168	17,920	-9.8%
Non-mainland	9,411	9,505	-1.0%
Portugal	650	326	99.4%
CHP/Renewables (1)	0	558	-100.0%
Others (2)	610	657	-7.2%
TOTAL	50,719	45,476	11.5%

<sup>(1)</sup> March 2010: Assets sale

#### Daily energy by technologies: Year 2011



# **SPAIN & PORTUGAL & OTHERS:**

**Electricity Sales** 

GWh	Ac. Aug 11	Ac. Aug 10	% Change
LRS	20,136	24,306	-17.2%
Deregulated Market	51,143	46,211	10.7%
Other	712	657	8.4%
TOTAL	71,991	71,174	1.1%

#### **Prices in Daily Market:**

(€/MWh)	Aug 11 (1)	% Change Aug 10 (1)	Year 2011 (2)	% Change Year 2011 (2)
Average price in daily market	53.53	+24.66%	53.22	+35.72%

<sup>(1)</sup> Day-ahead pool price (without Gslp and without ancillary services) (2) Total pool price (CMCP+Gslp)

#### **Prices in Daily Market** (€/MWh)

■Year 2010 48,90 48.03 41,19 37,28

# **LATIN AMERICA**: Output (GWh): Endesa's subsidiaries data

Acc. Aug	Arge	entina	В	razil	Ch	ile	Colo	mbia	Р	eru	TC	OTAL
2011	2011	%change/ 10	2011	%change/ 10	2011	%change/ 10	2011	%change/ 10	2011	%change/ 10	2011	%change/10
Hydro	1,514	-30.7%	1,584	-26.4%	6,432	-19.9%	7,201	7.8%	3,172	3.2%	19,903	-10.0%
Coal	0	0.0%	0	0.0%	1,226	58.2%	180	-70.5%	0	0.0%	1,406	1.6%
Oil Gas	2,435	28.5%	0	0.0%	140	-32.4%	143	-27.8%	1,133	14.1%	3,851	17.0%
CCGT	7,521	16.8%	363	-59.9%	4,717	2.8%	0	0.0%	2,202	17.0%	14,803	7.2%
Renewable	0	0.0%	0	0.0%	109	-5.2%	0	0.0%	0	0.0%	109	-5.2%
TOTAL	11,470	9.0%	1,947	-36.3%	12,624	-8.0%	7,524	0.5%	6,507	9.4%	40,072	-1.6%

**LATIN AMERICA:** Distribution Sales (\*): Endesa's subsidiaries data

GWh	Ac. Aug 11	Ac. Aug 10	% Change
Argentina	11,709	11,280	3.8%
Brazil	12,611	12,326	2.3%
Chile	9,148	8,695	5.2%
Colombia	8,506	8,219	3.5%
Peru	4,362	4,052	7.7%
TOTAL	46,336	44,572	4.0%

(\*)Unbilled energy and tolls included

<sup>(2)</sup> Includes Tahaddart 32% (Morocco), Endesa Ireland and Endesa Hellas (Greece) until June 2010.





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#### **FINANCIAL DATA:**

Income Statement & Balance Sheet

€ Million			Charan
	1H11 (**)	1H10	Change
Net Revenues	15,156	14,262	+6.3%
EBITDA	3,493	3,850	-9.3%
EBIT	2,468	2,811	-12.2%
Income before taxes	2,203	3,305	-33.3%
Ongoing activities profit after taxes	1,658	2,555	-35.1%
Interrupted activities profit	-	-	-
Profit for the period	1,658	2,555	-35.1%
Net Income (parent company)	1,283 2,120		-39.5%
Minority interest	375	435	-13.8%
Cash Flow operating activities	2,385	1,997	+19.4
Total Assets	58,248	62,588(*)	-6.9%
Assets held for sale	592	533 (*)	+11.1%
Shareholder's Equity	23,415	23,164 (*)	+1.1%
Liabilities held for sale	139	212 (*)	-34.4%
Financial Net Debt	12,157	15,336 (*)	-20.7%

(\*)As of December 31st 2011 (\*\*) Not audited

## Dividends

DIVIGCIIGS					
€/share	20	09	20	10	
	Amount	Date	Amount	Date	
Interim	0.500	1-4-10	0.500	1-3-11	
Final	0.528	7-1-10	0.517	7-1-11	
TOTAL DPS	1.0	28	1.017		
Pay-out	31.	7%	26.1%		

#### **Valuation Data**

	08/31/11 (1)	08/31/10 (2)	Change
Share Price (€)	17.97	18.33	-1.96%
PER	8.85	7.39	19.76%
EV/EBITDA	5.17	6.22	-16.88%
Dividend Yield (3)	5.27%	4.29%	-0.98 p.p.

- 1, EPS and EBITDA based on market consensus of leading analysts for the year 2011, Financial debt, Minority interests, DPS and BVPS as of 2011, 2, EPS, and EBITDA based on market consensus of leading analysts for the year 2010,
- Financial debt, Minority interests, DPS and BVPS as of 2010,
- 3, Total Dividend Yield, 2011 and 2010.

#### Stock performance of Endesa, Ibex-35 and DJ Euro Stoxx **Utilities: Year 2011 (August)**



#### **Financial Debt**

€ Million	1H11	2010	Change
Financial Net Debt:	12,157	15,336	-20.7%
- Spain & Portugal	7,506	10,684	-29.7%
- Latin America	4,651	4,652	-
Financial Leverage	51.9	66.2	-

#### **Key Figures**

	1H11	1H10	Change
EPS (Euro)	1.21	2.00	-39.5%
BVPS (Euro)	17.19	16.79 (*)	+2.4%

#### **ENDESA's Rating**

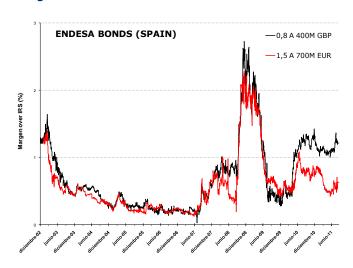
	S&P	Moody's	Fitch
Rating	A- (2) (4) (8) (10)	A3 (3)	A (1)
Situation	Negative (8) (10)	Stable (7) (9)	Stable (5)

- (1) October 10th, 2007; Fitch downgraded Enel and Endesa after the closing of the tender offer by Enel and Acciona for the remaining 54% of the share capital of Endesa, (2) <u>December 14<sup>th</sup>, 2007</u>: S&P downgraded the rating one notch for Enel and Endesa, (3) <u>April 8<sup>th</sup>, 2009</u>: Moody's confirms the Rating and sets a Negative Outlook for Enel
- and Endesa
- (4) July 13th, 2009: S&P confirms the Rating and set the Outlook for Enel and Endesa (5) <u>July 30<sup>th</sup>, 2009</u>: Fitch confirms the Rating and set the Outlook for Enel and Endesa
- in Stable.
- (6) <u>December 10<sup>th</sup>, 2010</u>: S&P placed Endesa Rating on CreditWatch negative. (7) <u>December 16<sup>th</sup>, 2010</u>: Moody's placed Endesa Rating under review negative. (8) <u>April 5<sup>th</sup>, 2011</u>: S&P downgraded Endesa's Rating to BBB+ and sets the
- CreditWatch Estable.
- (9) Mayo 11<sup>th</sup>, 2011: Moody's confirms the Endesa Rating and sets Stable Outlook. (10) September 22nd, 2011: Standard & Poor's upgraded Endesa's long-term credit rating from "BBB+/Outlook Stable" to "A-/Outlook Negative"

### Main bond issues of Endesa

ENDECA CDATN A / A2	Margin over IRS (b.p.)	
<u>ENDESA SPAIN -A/ A3</u>	12/31/10	<b>08/31</b> /11
0.8 A 400M GBP 6,125% Maturity Jun 2012	128	121
1.4 A 700 M€ 5,375% Maturity Feb 2013	80	63

### **Margin over IRS**







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## **NEWS ON ENDESA IN JULY:**

#### **PRESS RELEASES**

http://www.endesa.com/en/saladeprensa/Paginas/home.aspx

July 12<sup>nd</sup>: THE BARCELONA TOWN COUNCIL AND ENDESA RATIFY AGREEMENT TO SPONSOR THE PICASSO MUSEUM'S INTERNATIONAL TEMPORARY EXHIBITIONS.

The agreement was signed by Barcelona Mayor Xavier Trias and Endesa Chairman Borja Prado. Endesa's Euro 600,000 contribution marks a step forward in bringing the business world and culture closer together.

July 12<sup>nd</sup>: ENDESA PLANS FIRST "SMART CITY" IN LATIN AMERICA. AGREEMENT SIGNED WITH RÍO DE JANEIRO STATE AND BÚZIOS MUNICIPAL COUNCIL TO IMPLEMENT BRAZIL'S FIRST SMARTCITY PROJECT.

"Búzios SmartCity", which will incorporate the most cuttingedge technologies tried and tested by Enel Group companies, will involve making the existing distribution grid smarter using digital meters and an automated system capable of integrating all existing generation assets, new renewable energies and electric vehicles. The change in infrastructure will also aim to boost smart consumption, raising awareness among customers of the need to use energy responsibly, which will lead to a decrease in CO2 emissions.

AGREEMENT FOR SPANISH BASKETBALL. Endesa's Chairman, Borja Prado, and the President of the ACB (Spanish Basketball Association), Eduardo Portela, have signed the most important agreement in the history of Spanish and European basketball. Both entities have formed a strategic partnership with Endesa's name being included in the title of Spain's professional basketball league, which will now be called Liga Endesa. The agreement runs for four seasons (2011-15) with the option to extend it by a further two years, and involves an investment of EUR 30.5 million.

July 29th :ENDESA REPORTS NET INCOME OF EURO 1,283 MILLON IN THE FIRST HALF OF 2011. Net income rose by 5.8% during the first half of 2011 excluding income from asset sales. Net income rose by 5.8% during the first half of 2011 excluding income from asset sales. Revenues in Spain and Portugal stood at Euro 11,230 million for the first half of 2011, an increase of 6.7%. Synergies between Endesa and Enel (Euro 464 million), in addition to other efficiency plans associated (Euro 82 million), led to savings of Euro 546 million. Net income of ENDESA's Latin American business (Eur 320 million) reported a 2.6% rise. The result for 2011 includes a cost due to a non-recurring tax in Colombia (Wealth Tax). Excluding this effect, the result would have grown by 14.7%. Endesa's net financial debt stood at Euro 12,157 million, Euro 3,179 million lower compared to 31 December 2010. This amount includes the financing of Euro 6,088 million corresponding to the accrued Spanish tariff deficit. Net of those account receivables, Endesa's net debt stood at Euro 6,069 million.

#### **SIGNIFICANT EVENTS**

http://www.endesa.com/en/accionistas/inforegofic/Paginas/hechosrelev comcnmv.aspx

July 29<sup>th</sup> : 1H11 RESULTS PRESENTATION: http://www.endesa.com/EN/ACCIONISTAS/INFOREGOFIC/Hec hos%20relevantes%20y%20comunicados/2011/Endesa%201 H%202011%20Presentation%20en.pdf





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## **NEWS ON ENDESA IN AUGUST:**

#### **PRESS RELEASES**

http://www.endesa.com/en/saladeprensa/Paginas/home.aspx

August 8<sup>th</sup>: Endesa EDUCA TEACHES 16,900 STUDENTS TO SAVE ENERGY DURING 2010-2011 ACADEMIC YEAR. The students are enrolled at 294 education centres, 8.8% more than the 270 centres participating the previous year. Endesa Educa, Endesa's educational programme to raise awareness of sustainability and energy efficiency among young people has closed the 2010/2011 academic year having involved 16,894 pupils belonging to 294 education centres. This represents an 8.8% rise in the number of participating centres on the previous year. Of the students enrolled, 35% were in secondary and 34% in primary school. The rest were pre-uninversity students or students enrolled in other educational schemes.

August 11<sup>th</sup>: Endesa's DISTRIBUTOR IN BRAZIL NAMED BEST POWER UTILITY FOR THE THIRD YEAR IN A ROW. Coelce, Endesa's distributor in Brazil, earned a Perceived Quality Satisfaction Index (ISQP) rating of 88.4%, the highest in the country. Coelce, Endesa's distributor in Brazil, earned a Perceived Quality Satisfaction Index (ISQP) rating of 88.4%, the highest in the country. This rating is underpinned by the investments made by the company to expand and enhance quality of service. In 2010 alone, the company invested approximately Reais 446 million.

August 16<sup>th</sup> :ENDESA LEADS THE FIELD IN POWER OUTPUT IN SPAIN WITH OVER 35,000 GWH GENERATED IN THE FIRST HALF OF 2011. Mainland output rose 18%. The company generated 35,230 GWh in Spain in the first six months of 2011, a year-on-year increase of 12.3%. Mainland hydroelectric generation was affected by drought in the first half, prompting respective increases of 111% and 72% in the outputs of coal-fired plants and CCGTs.

August 23<sup>rd</sup>: ENDESA AWARDED IN PERU FOR ITS SUPPORT FOR CHILD LABOUR CAMPAIGNS. The campaign encourages reporting cases of child labour using the Edelnor invoice sent to over one million customers and the "El Rincón de Endesa" blog which has thousands of followers and a widespread uptake among social networking users. The campaign endeavours to draw public attention to and build up a social conscience to help break down the high level of tolerance to child labour in the country.

August 24<sup>th</sup>: ENDESA CUSTOMER SATISFACTION RISES THANKS TO CUSTOMER SERVICE IMPROVEMENTS. Customers give scores of 7out of 10 for call centre service and 8.2 out of 10 for service in the Company's sales offices. The more than 2,000-strong Customer Service team handled over 18 million interactions at the request of customers in first half of 2011. The number of telephone service platforms increased by four to seven last year.

August 29<sup>th</sup> :ENDESA IMPROVES EFFICIENCY OF ELECTRICITY NETWORKS IN CHILE, BRAZIL AND COLOMBIA. Endesa is developing a far-reaching project to upgrade its electricity network in Latin America to improve the security, efficiency and environmental quality of its systems, in addition to reducing operating costs by 15%. Endesa has selected Siemens to implement the network control systems at the different group companies in Chile, Brazil and Colombia. These have a variety of functions, including measuring, and therefore, controlling, demand in real time, and allowing the company to respond to an interruption in the electricity service.

August 31st :ENDESA TO RECHARGE AIRPORTS' ELECTRIC VEHICLES. The company will supply 53 advanced-technology recharging points designed by General Electric for Aena's electric vehicles at Madrid, Barcelona, Palma and Lanzarote airports. The infrastructure will be integrated into each airport's system to ensure energy is used efficiently: recharges are scheduled according to actual energy demand.

#### SIGNIFICANT EVENTS - AUGUST / SEPTEMBER

http://www.endesa.com/en/accionistas/inforegofic/Paginas/hechosrelev comcnmv.aspx

August 4th:, Endesa Latinoamérica, S.A. (a wholly owned subsidiary of Endesa, S.A.) and EDP Energias de Portugal, S.A. entered into an agreement for Endesa Latinoamérica to acquire EDP's 7.70% stakes in Endesa's Brazilian subsidiaries Ampla Energia e Serviços S.A. (electricity distribution services concessionaire in the state of Rio de Janeiro) and Ampla Investimentos e Serviços S.A. (which owns a stake in Companhia Energetica do Ceara S.A., Coelce, the concession holder for electricity distribution services in the state of Ceará also controlled by Endesa) for Euro 76 million and Euro 9 million, respectively. The transaction is expected to be completed in the fourth quarter of 2011, once the applicable regulatory authorisations are obtained. After these acquisitions, the Endesa Group will control 99.64% of the share capital of both companies, whose shares trade on the Sao Paulo stock exchange. In compliance with securities market regulations in Brazil, once the acquisition is complete Endesa will launch a tender offer for the remaining 0.36% stakes held by the minorities shareholders of Ampla Energia and Ampla Investimentos under the terms set out in these regulations.

September 22<sup>nd</sup>: Report published by Standard & Poor's. Pursuant to Article 82 of the Spanish Securities Market Act, Law 24/1988, of 28 July, and other enacting regulations, we hereby inform you that Standard & Poor's has published a report on Endesa dated 21 September 2011. In the report, Standard & Poor's upgraded Endesa's long-term credit rating from "BBB+/Outlook Stable" to "A-/Outlook Negative". The rating agency left Endesa's short-term debt rating at A-2

#### Endesa, S.A. Investor Relations

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This document may contain certain forward-looking statements regarding anticipated financial and operating results and statistics that are subject to risks and uncertainties as well as to material risks, uncertainties, changes and other factors which may be difficult to predict, including, without limitation, those factors described in the Securities Registration Document of Endesa filed within the *Comisión Nacional del Mercado de Valores*. For all of these forward-looking statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

